

**U.P. Electronics Corporation Limited
(U.P. Government Undertaking)
10, Ashok Marg, Lucknow-226001**

CORRIGENDUM-I

RESPONSE TO PRE-BID QUERIES AND EXTENSION OF DATES

There is following Corrigendum pertaining to the Request for Proposal (RFP eBid Reference No. UPLC_IT_CCTV_PANIC_BUTTON_2018 “SELECTION OF CONSULTANT FOR PROVIDING CONSULTANCY SERVICES FOR SELECTION OF AGENCY TO IMPLEMENT CCTV AND PANIC BUTTONS IN THE BUSES OF UTTAR PRADESH STATE ROAD TRANSPORT CORPORATION (UPSRTC)” which was published on eTender Portal (<http://etender.up.nic.in> with Tender ID: 2018_UPECL_194288_1) and on UPLC’s website www.uplc.in:-

S. N	RFP Page No.	Clause No. of RFP	Current Clause/Requirement Description	Query/Suggestion for Change	Response to the queries
1.	Page No. 18	Clause 2. Scope of Work	Further, the consultant shall also be expected to assist in assignment allied to the said project like identification of a Media Agency for conducting the Advocacy.	As the current assignment is primarily for the selection of an agency to implement CCTV and Panic Buttons only, we request the department to clarify if the consultant will be required to perform any bid management activities for the identification of a Media Agency as this is not a related activity. Request the department to elaborate the activities required.	The selected consultant shall not be responsible for identification of Media Agency. However, Campaigning & advertising is a mandatory requirement of the project The selected consultant will assist UPSRTC in providing relevant input as campaign / advertisement theme and strategy.
2.	Page No. 18	Clause 2. Scope of Work	Advertisement & Publicity campaigns as required and also carrying out competitions (essay, slogan, logo, short films, mobile apps, etc.) amongst the youth with a view to advocacy and analyzing/making use of the received entries to this end.	We request the department to kindly confirm that: a) The consultant will not be required to carry out any Advertisement & Publicity campaigns or competitions b) Consultant will not publish and print marketing collaterals	Refer Sno. 1
3.	Page No. 20	Clause 4. Project Timeframe and Milestone	Submission of final draft of the Final RFP: T1 = T0 + 15 days	Since the project involves implementation in UPSRTC buses across the State, due diligence and effort would be required to create a comprehensive RFP document. The current timelines of submission of final draft of RFP within 15 days is too stringent. We would request you to kindly revise the timeline for submission of RFP to T+45 days.	Revised. As per Annexure 1
4.	Page No. 20	Clause 4. Project Timeframe and Milestone	Bid Process Management & Submission of Report to the Client Department: T1 = T0 + 43 days	As per the GFR rules and other Government procurement guidelines, for a large procurement project, minimum 21-45 days should be provided to the bidders for responding to the RFP. The current timeline of 15 days for bid process management is quite stringent. We would request you to kindly revise the timeline for	Refer revised time frame and milestones at Annexure 1

S. N	RFP Page No.	Clause No. of RFP	Current Clause/Requirement Description	Query/Suggestion for Change	Response to the queries
				Bid Process Management as per the guidelines.	
5.	Page No. 18 to 21	Clause 2. Scope of Work, Clause 4. Project Timeframe and Milestone And Clause 6. Payment Schedule	Clause 2. Scope of Work m) To complete all the steps for signing of the agreement between UPSRTC and selected bidder, including preparation of draft agreement to be done between the parties. Clause 4. Project Timeframe and Milestone 6. Signing of the Agreement Clause 6. Payment Schedule 4. Project Management Consultancy	There is a discrepancy in the RFP regarding the scope of work: Clause 2 and 4 state that the consultancy work is limited to signing of the agreement. However Clause 6, clearly mentions Project Management Consultancy work. We request the department to clarify if consultant work will include Project Management Consultancy work or not and what will be the duration of the Project Management phase for the consultant. This will allow us to estimate the effort accordingly.	Clause 2, 4 & 6 will be read in tandem and thus subsequent to the initial assignment as BPM, from clause 6 onwards the selected consultants' role will be of PMC till the tenure of this contract.
6.	Page No. 21	Clause 6 Payment Schedule	Clause 4. Project Management Consultancy a. Pilot Implementation in 2 select Regions and acceptance by UPSRTC b. Replication in 18 Regions by 6 parallel teams doing 3 Regions each in a timeline of 2 months per Region	We request the department to clarify what documents are expected from the consultant for release of payments for the given activities as part of Project Management Consultancy	Only a jointly signed authentication report of consultant & Regional Committee of UPSRTC clearly stating the fitment & functionality in numbers for each stage.
7.	Page No. 21	Clause 6. Payment Schedule	3. Publishing of the RFP for competitive bidding & Bid Process Management (floating RFQ/RFP, pre-bid meeting, corrigendum, receipt of e-bids, evaluation, approval by UPSRTC committee, Lol, Concession Agreement)	Concession Agreement is required to be prepared for PPP projects which is not applicable under current RFP. Hence we request the department to change the particulars from Concessional Agreement to Agreement.	The word "Concession" in Concession Agreement shall be construed as deleted.
8.	Page No. 21 to 23	Clause 4. Project Timeframe and Milestone Clause 7. Term and Extension of the Contract	Clause 4. Project Timeframe and Milestone 6. Signing of the Agreement Clause 7. Term and Extension of the Contract The term of this Contract with selected Consultant shall be initially for a period of one year from the effective date of signing of contract or issuance of Lol whichever is earlier. Howsoever, if the work allotted under the contract is completed before the above quoted period then the actual period would be treated as period of contract.	There is discrepancy in the RFP regarding contract duration. Clause 4 defines project activities extending for a period of 57 days, however as per Clause 7 the contract duration is one year We request the department to clarify and share the timeline (Clause 4) for completing the rest of the activities.	Project time frame and milestones in page 20 at clause no. 4 clearly mentions the role of consultant as PMC after signing of agreement with SI. Thus exact duration of the contract (BPM & PMC) will be one year as stipulated tenure.
9.	Page No. 22	Clause 7. Terms and Extension of the Contract	1. The term of this Contract with selected Consultant shall be initially for a period of one year from the effective date of signing of contract or issuance of Lol whichever is earlier. Howsoever, if the work allotted under the contract is completed before the above quoted period then the actual period would be treated as period of contract.	We request the department to kindly clarify the exact duration of the project. We would also request you to confirm that even if the work allotted under the contract is completed before the above quoted period, complete payment will be made to consultant.	Clause 6 as payment schedule in page 21 clarifies this query, No clarification is required. T0 means issuance of Lol to the selected consultant.

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10.	Page No. 22	Clause 6. Payment Schedule	Any expense incurred for field visits outside Lucknow for the project shall be paid on actual and prior approval of the Department	We request the department to elaborate on the expected no. of field visits for the consultant under the given contract period.	Not needed. The entire assignment for the consultant is based on stage wise timelines connected with deliverables.
11.	Page No. 26	Clause 2) Technical Evaluation criteria	2.4 Contractual Expert: Experience in Transport Sector - >7 years -3 Marks 4 to 7 years-2 Marks <4 Years - 0 Marks Qualification - Post Graduate + Graduation in Law-2 Marks Graduation in Law degree - 1 Mark Others - 0 Mark Total = 5 Marks	For the contractual expert, it will be difficult to find a resource that has experience in the Transport Sector as well have a degree in Law. We would request you to kindly remove the requirement of "Graduation in Law degree" for the profile of Contractual Expert and experience in drafting contracts for the System Integrator/ Implementation Agencies for the similar nature of work should be evaluated. Also, what would be the deployment requirements for this contractual expert?	2.4 Contractual Expert: 1. Degree in Law is a mandatory requirement. 2. Experience >7 years -3 Marks 3 to 7 years-2 Marks <3 Years - 0 Marks 3. Experience in Transport Sector - 2 marks additional Max. Total = 5 Marks
12.	Page No. 27	Clause 2) Technical Evaluation criteria	3 Approach and Methodology	Since the project requires significant domain expertise in the area of CCTV surveillance solution conceptualization, design and implementation support and the RFP also follows a QCBS – 70: 30 model, it is important to evaluate the understanding, approach and the work plan proposed by the consultant. We request you to kindly revise the Technical Evaluation criteria to include marks for Approach and Methodology section of the proposal.	Not needed. To be treated as deleted
13.	Page No. 40	Annexure IV: Proposal Submission Form	We hereby declare that we have not been blacklisted by any State/Central/UT/Government Department/Organization/ Institution.	We would request you to kindly revise this clause to "We hereby declare that we have not been blacklisted by any State/Central/UT Government Department/Organization/ Institution as on the bid submission date"	We hereby declare that we have not been blacklisted by any State /Central /UT Government Department / Organization/ Institution upto the bid submission date.
14.	Page No. 41	Annexure V: Financial Proposal Submission Form (BOQ)	Total Cost of Providing Consulting Services as per the TOR mentioned in Section III of the RFP	We would request the department to please clarify if in the Financial proposal the Total Cost of providing consultancy services would be evaluated with taxes or without taxes.	Bid shall be evaluated on consultancy fees quoted by the bidder. GST extra as applicable.
15.	Page No. 5	Section I: Letter of Invitation, Clause No. 6	Last date for submission of e-Bids - 07 May 2018 up to 1500 Hours	For submission of a responsive and comprehensive technical proposal, we request the department to kindly extend the date of submission of 15 days from date of release of response to pre-bid queries. This will help us in taking into consideration the response to our pre-bid queries and also help us in preparing a fully responsive proposal	Revised. Last date for submission of e-Bids - 11 May 2018 up to 1500 Hours

S. N	RFP Page No.	Clause No. of RFP	Current Clause/Requirement Description	Query/Suggestion for Change	Response to the queries
16.	Page No. 21	Clause 5. Penalty for delay	If progress of the assignment is not as per the agreed milestones, the consultant shall be liable to pay 2% of the quoted fee as penalty up to two weeks beyond the milestones fixed and in the case of delay of four weeks beyond the milestone fixed the penalty will be 5% of the quoted fee. In case of dispute, the matter will be referred to the end customer i.e. Managing Director, UPSRTC, Lucknow, on behalf of UPSRTC whose decision will be final and binding on both the parties	The progress of the assignment could be delayed due to various external factors not under the control of the consultant. If the delay occurs due to circumstances beyond control of the consultant, the consultant should not be penalized. Hence we request the department to kindly modify this clause to: 'If progress of the assignment is not as per the agreed milestones for reasons attributed to the consultant, the consultant shall be liable to pay 2% of the quoted fee as penalty up to two weeks beyond the milestones fixed and in the case of delay of four weeks beyond the milestone fixed the penalty will be 5% of the quoted fee. In case of dispute, the matter will be referred to the end customer i.e. Managing Director, UPSRTC, Lucknow, on behalf of UPSRTC whose decision will be final and binding on both the parties. However if the progress of the assignment is not as per the agreed milestones for reasons beyond the control of the consultant, the consultant will not be penalized.'	The consultant shall not be penalised for delay caused by any reason not attributable to consultant or for reasons as specified in the document elsewhere.
17.			Additional request	Request you to kindly include the following clause to limit the Indemnification: Notwithstanding anything to the contrary contained in the Work Order, in no event will the Indemnifying party be liable to client, whether a claim be in tort, contract or otherwise; for any amount in excess of 100% of the total professional fees payable for the respective Project.	As per RFP
18.			Additional request	Request you to kindly add the following clause to the agreement: EY may use data, software, designs, utilities, tools, models, systems and other methodologies and know-how ("Materials") that EY own in performing the Services. Notwithstanding the delivery of any Reports, EY retain all intellectual property rights in the Materials (including any improvements or knowledge developed while performing the Services), and in any working papers that EY compile and retain in connection with the Services (but not Client Information reflected in them). Upon payment for the Services, Client may use any Materials	As per RFP

S. N	RFP Page No.	Clause No. of RFP	Current Clause/Requirement Description	Query/Suggestion for Change	Response to the queries
				included in the Reports, as well as the Reports themselves as permitted by this Agreement.	
19.			Additional request	<p>Request you to kindly add the following clause to the agreement:</p> <p>The Client shall assign a qualified person to oversee the Services. The Client is responsible for all management decisions relating to the services, the use or implementation of the output of the services and for determining whether the services are appropriate for your purposes. The Client shall provide (or cause others to provide) to us, promptly, the information, resources, and assistance (including access to records, systems, premises and people) that we reasonably require to perform the services. To the best of your knowledge, all information provided by you or your behalf (Client information) will be accurate and complete in all material respects. The provisions of client information to us will not infringe any copyright or third party rights.</p>	UPSRTC shall have the prerogative of assigning officers/team for stage wise monitoring as and where required.
20.			Additional request	<p>Request you to kindly include the following clause related to execution of the activities as mentioned in the Scope of Work:</p> <p>EY may subcontract portions of the Services to any of its network firms (being such firms that are part of any network of professional firms to which EY are deemed, either by any contract, law or professional regulation, to be a participant network member; hereinafter, "Network Firm(s)"), as well as to other service providers, who may deal with you directly. Nevertheless, EY alone will be responsible to the Client for the Reports, the performance of the Services, and our other obligations under this Agreement.</p>	As per RFP
21.			Additional request	<p>We would request to add the following in the end of this clause regarding confidentiality:</p> <p>"Except as otherwise permitted by this Agreement, neither of the parties may disclose to third parties the contents of this Agreement or any information/report/advice provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Parties may, however, disclose such</p>	As per RFP

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				confidential information to the extent that it: (a) is or becomes public other than through a breach of this Agreement, (b) is subsequently received by the receiving party from a third party who, to the receiving party's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information, (c) was known to the receiving party at the time of disclosure or is thereafter created independently, (d) is disclosed as necessary to enforce the receiving party's rights under this Agreement, or (e) must be disclosed under applicable law, legal process or professional regulations. These obligations shall be valid for a period of 3 years from the date of termination of this Agreement."	
22.			Additional request	We would request to add a new clause restraining the use/disclosure of our Reports by the Client: "Any information, advice, recommendations or other content of any reports, presentations or other communications we provide under this Agreement ("Reports"), other than Client Information, are for Client's internal use only (consistent with the purpose of the particular Services) including Client's board of directors, its audit committee, or its statutory auditors and not for disclosure externally outside your organization. Client may not rely on any draft Report and EY shall not be required to update its Final Report."	As per RFP
23.	Page No. 20	Clause 4 Project Timeframe and Milestone	SN Activity Timeline (in days) 1. Submission of final draft of the Final RFP T1=T0+15 2. Approval of RFP by Department of UPSRTC T2=T0+25 3. Publishing of the RFP for competitive bidding T3=T0+28 4. Bid Process Management & Submission of Report to the Client Department T4=T0+43 5. Issue of Work Order to the selected Bidder / Bidders and Contract T5=T0+50 Finalization 6. Signing of the Agreement T6=T0+57	We would request UPLC to extend the timelines as follows: SN Activity Timeline (in days) 1. Submission of final draft of the Final RFP T1=T0+30 2. Signing of the Agreement T6=T0+90 Also, please clarify that these are the working days and not calendar days.	Revised Timelines as per Annexure 1. All timelines will be counted in calendar days terms.
24.	Page No. 21	Clause 5 Penalty for delay	a) If progress of the assignment is not as per the agreed milestones, the consultant shall be liable to pay 2% of the quoted fee as penalty up to two weeks beyond the milestones	Please clarify if the penalties mentioned here are applicable for the milestones proposed during T0-T90 phase only and any time lapse in approvals from the government should not be counted. Any delays	As Per RFP. Clarified in sno 16.

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			fixed and in the case of delay of four weeks beyond the milestone fixed the penalty will be 5% of the quoted fee	during the project management consultancy shall not attract penalty as accountability for timely implementation would be on SI vendor. If any milestone is repeated due to retendering, consultant should be paid for the said milestone.	
25.	Page No. 21	Clause 6 Payment Schedule	Replication in 18 Regions by 6 parallel teams doing 3 Regions each in a timeline of 2 months per Region 20% each on completion of each lot of 6 Regions and acceptance of GoLive by UPSRTC = 3 lots of 6 Regions x 20% = 60%	We request to distribute the payment between signing of RFP and project management consultancy in the 60:40 ratio as follows: 1. Submission of draft RFP - 15% of Consultancy fee 2. Approval of RFP by Department of UPSRTC after incorporating changes suggested by UPSRTC - 10% of the Consultancy fee 3. Publishing of the RFP for competitive bidding (floating RFQ/RFP, pre-bid meeting, corrigendum) – 10% of the Consultancy fee 4. Submission of Bid Evaluation Report- 15% of the Consultancy fee 5. Assistance in LOI issuance - 10% of Consultancy fee 6. Assistance in Contract Signing - 10% of Consultancy fee Total 60% Consultancy fee Project Management Consultancy Rest 40% fee shall be paid to consultant in monthly equated installments	As Per RFP
26.	Page No. 24	Clause 1.1 Technical Evaluation Criteria	Advisory services for State Road Transport Organization Projects in India where consultancy value is minimum 15 lakhs (5 points for each project)	We request you to modify the clause as: Advisory services for Transport Projects in India where consultancy value is minimum 15 lakhs (5 points for each project)	Advisory services for State Road Transport Organization Projects / Passenger Transport organisations in India where consultancy value is minimum 15 lakhs (5 points for each project) 3 Project = 15 Marks 2 Project = 10 Marks 1 Project = 5 Marks Additional 5 marks for advisory services in SRTUs Max. marks = 20
27.	Page No. 24	Clause 1.2 Technical Evaluation Criteria	Should have experience, as prime consultant, of CCTV surveillance projects with Government department	We would request to add the experience of PANIC BUTTONS IN THE BUSES in the experience of Technical criteria in the experience of subject matter Expert & additional marks should be assigned to the experience.	Should have experience, as prime consultant, of CCTV surveillance / PANIC Button projects with Government department
28.	Page No. 27	Clause 3.2 Technical Evaluation Criteria	Net Worth of the Firm in the last financial year >300 crs. 5 marks >200 crs<=300 crs 3 marks Upto 200 crs. 1 mark	We request you to modify the clause as Net worth of the Firm should be positive since last 3 Financial year	Net Worth of the Firm in the last financial year ≥ 200 crs= 5 marks > 100 ≤ 200crs= 3 marks 0 to 100 1 mark Max Marks = 5 marks.
29.	Page No.25	Section IV Technical Evaluation	Experience of executing consulting assignments in Police Emergency	We request you to modify the clause to:-	As on December 2017 to be read as till the date of Bid submission.

S. N	RFP Page No.	Clause No. of RFP	Current Clause/Requirement Description	Query/Suggestion for Change	Response to the queries
		Criteria	Response System/ Dial 100 domain with Central or any of the State Governments in India with consulting value more than INR 50 lacs, in the last 5 years (as on December 2017). Out of these, at least one project should be operational.	Experience of executing consulting assignments in Police Emergency Response System/ Dial 100 domain/state-wide helpline with Central or any of the State Governments in India with consulting value more than INR 50 lacs, in the last 5 years (as on December 2017). Out of these, at least one project should be operational.	Experience of executing consulting assignments in Police Emergency Response System/ Like Dial 100 (as in U.P.) domain with Central or any of the State Governments in India with consulting value more than INR 50 lacs, in the last 5 years (till the date of Bid submission.). Out of these, at least one project should be operational.
30.	Page No.23	Clause 5 Term of contract	Contract mentioned as 1 year	Kindly clarify as the timelines & contract duration differs	The Time Lines of the Project are clearly specified. They will be construed as the base for all the activities, there is no discrepancy or ambiguity in it. The document has to be read in tandem.
31.		eBid Submission Date	07 MAY 2018	15 days from the receipt of corrigendum.	Revised as 11 May 2018
32.	Page No. Page 25	Section IV, Technical Evaluation Criteria, S.No1.3,	<p>Experience of executing consulting assignments in Police Emergency Response System/Dial 100 domain with Central or any of the State Governments in India with consulting value more than INR 50 lacs, in the last 5 years (as on December 2017). Out of these, at least one project should be operational.</p> <p>3 projects or more (out of which 1 project has gone live) – 15 marks 2 projects (out of which 1 project has gone live) – 10 marks 1 project (out of which 1 project has gone live) – 5 marks 0 projects – 0 marks</p>	<p>The current evaluation criteria seem to be favouring a particular consulting firm. The scope of current RFP with the aim to establish CCTV in buses (approx 3 per bus amounting to 36000 CCTV cameras) along with panic buttons is more in line with the current Surveillance projects happening across India in the transport sector and the Safe City/ City surveillance projects with establishing control rooms to manage analysis of such large amount of video data/ Video alerts along with Panic button alerts and responding effectively in real time. The effective response typically in any city scenario is generated using the Emergency response services also known as Dial100. Hence Dial100 becomes only a part of the entire ecosystem of Surveillance which any "good safe city" or city surveillance project includes this aspect of tight integration to enable an effective and efficient response mechanism. Thus it is suggested that focus of the Scoring criteria should not be dial100 only (which is clearly evident here). Furthermore a suggested criteria is placed below</p> <p>Should have experience of designing large CCTV surveillance consulting projects (involving DPR, RFP, bid process management) with Government departments/ organization with more than 1000 cameras, which should include establishing the Command centres and integration with services like</p>	<p>As on December 2017 to be read as till the date of Bid submission.</p> <p>Experience of executing consulting assignments in Police Emergency Response System/ Like Dial 100 (as in U.P.) domain with Central or any of the State Governments in India with consulting value more than INR 50 lacs, in the last 5 years (till the date of Bid submission.). Out of these, at least one project should be operational.</p> <p>3 projects or more (out of which 1 project has gone live) – 20 marks 3 projects (out of which 1 project has gone live) – 15 marks 2 project (out of which 1 project has gone live) – 10 marks 1 project which has gone live) – 5 marks</p> <p>0 projects – 0 marks</p> <p>Max Marks = 20</p>

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				Dial100. More than 3 projects – 10 marks 2-3 projects – 10 marks -1 projects – 5 marks	
33.	Page No.26	Section IV, Technical Evaluation Criteria, S. No 2- proposed Manpower,	Project Manager- Team Lead Experience – >7 years–3Marks 5 to 7 years - 2Marks <5 Years - 0 Marks Qualification - MBA + Engineering degree – 2Marks Engineering degree - 1Mark Others - 0 Marks Total = 5Marks	The project manager proposed should have the capability and experience in delivering CCTV based surveillance projects, establishing the command centre for incident management and response, hence it is requested that the eligibility criteria and experience requirements may be enhanced. A suggested criteria is given below: a) Project Manager - Minimum Experience in IT consulting/e- Governance/Security & worked on minimum two Surveillance projects: >7 years–2Marks 5 to 7 years - 1 Marks <5 Years - 0 Marks, - Minimum Qualification= B.E/ B.Tech/ MBA/ MCA - Relevant Experience as Project Manager of CCTV Surveillance/ Security project o 5 years of Experience in CCTV Surveillance/Security- 1 Marks o More than 5 Years of experience in CCTV - Surveillance/Security- 2 Marks o Else 0 marks	Experience – Mandatory Minimum 1 year as Project/Team leader / surveillance >7 years–3Marks 5 to 7 years - 2Marks <5 Years - 0 Marks Qualification - MBA + Engineering degree – 2Marks Engineering degree -1Mark Others - 0 Marks Total = 5Marks
34.	Page No.26	Section IV, Technical Evaluation Criteria, S.No 2- proposed Manpower,	SME Domain Expert Experience – >6years –3 Marks 3 to 6 years-2 Marks <3Years-0 Marks Qualification – Post Graduate in Engineering degree in CS / Electronics– 2 Marks B.Tech / BE degree in CS / Electronics -1Mark Others - 0 Mark Total = 5Marks	The domain expert requirement does not highlight the experience criteria should necessarily include minimum requirement for the surveillance, security, control room, command centre solution design experience. Hence it is suggested the same may be added. A suggested criteria is placed below: a) SME Domain Expert- - Minimum Qualification= B.E/ B.Tech. - Minimum Experience= - 7 years in Security/ Surveillance: 3 marks, else: 0 - Project Experience of multi-location CCTV Surveillance system along with Command Centre o One project – 1 Marks o Two Projects – 2.5 Marks o Three or more projects- 5 Marks Else 0 marks	SME Domain Expert Experience – >6years –3 Marks 3 to 6 years-2 Marks <3Years-0 Marks Qualification – Post Graduate in Engineering degree in CS / Electronics/IT– 2 Marks B.Tech / BE degree in CS / Electronics/IT -1Mark Others - 0 Mark Total = 5Marks Domain Expert should be a person with above academic qualification and with work experience in same capacity minimum 1 year in project of CCTV/ Panic button based surveillance system
35.	Page No.26	Section IV, Technical Evaluation Criteria, S. No 2- proposed Manpower,	Contractual Expert	The role of contractual expert has not been identified, and why is there a specific need to have 1 contractual expert as part of the team. Will he be a resource who has an experience in Contract writing,	

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				Management etc.	
36.	Page No.20	Section III, Terms of Reference and Scope of Work, S. No 2 proposed Manpower,	Project Timeframe and Milestone	The timelines proposed for the RFP are highly ambitious, request to kindly provide as follows: Submission of final draft of the Final RFP- T1= T0+30 Days Approval of RFP by Department of UPSRTC T2 including Publishing=T0+37 Days Publishing of the RFP for competitive biddingT3= T2+60 Days Issue of Work Order to the selected Bidder / Bidders and ContractT4= T3+7 days days (atleast) Signing of the Agreement=T5= T4+7 days	Revised As per Annexure 1.
37.	Page No.21	Section III, Terms of Reference and Scope of Work, S. No 6	Payment Schedule	Request revision in Payment terms 1. Submission of final draft of the Final RFP- 10% 2. Approval of RFP by Department of UPSRTC-10% 3. Publishing of the RFP for competitive bidding & Bid Process Management (floating RFQ/RFP, pre-bid meeting, corrigendum, receipt of e-bids, evaluation, approval by UPSRTC committee, Lol, Concession Agreement- 25% 4. Project Management Consultancy a. Pilot Implementation in 2 select Regions and acceptance by UPSRTC- 25% b. Replication in 18 Regions by 6 parallel teams doing 3 Regions each in a timeline of 2 months per Region-3 lots of 6 Regions x 10% = 30%	As per RFP
38.	Page No.24	Section IV, Technical Evaluation Criteria, S.No1.2	Should have experience, as prime consultant, of CCTV surveillance projects with Government departments/ organizations/ PSU / Institution with value more than Rs. 50 lakhs each in last 5 years (as on December 2017). At least one of the projects should have gone live. 3 or more projects (out of which 1 project has gone live) – 15 marks 2 projects (out of which 1 project has gone live) – 10 marks 1 project (out of which 1 project has gone live) – 5 marks 0 projects – 0 marks	The value of 50 Lakhs is too less for project which includes more than 30,000 CCTV cameras, Panic buttons in each bus, control rooms and network connectivity. The following criteria is suggested: Should have experience, as prime consultant, of CCTV surveillance projects with Government departments/ organizations/ PSU / Institution with value more than Rs. 1 Crores each in last 5 years (as on December 2017). At least one of the projects should have gone live. 3 or more projects (out of which 1 project has gone live) – 15 marks 2 projects (out of which 1 project has gone live) – 10 marks 1 project (out of	Should have experience, as prime consultant, of CCTV surveillance/ PANIC BUTTON projects in Government departments/ organizations/ PSU / Institution with value more than Rs. 50 lakhs each in last 5 years (till the date of Bid submission.). At least one of the projects should have gone live. 1. More than 2 projects of which one project of surveillance has gone live – 15 marks 2. Two projects of which one has gone live – 10 marks 3. One project which has gone live – 5 marks Additional marks for CCTV surveillance projects with

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				which 1 project has gone live) – 5 marks 0 projects – 0 marks	dynamic connectivity = 5 marks 0 projects – 0 marks Max Marks = 20
39.	Page No.24	Technical Evaluation Criteria, 1.1	Advisory services for State Road Transport Organization Projects in India where consultancy value is minimum 15 lakhs (5 points for each project).	<i>Request to amend the marking criteriaas :</i> Advisory services for Road Transport Organization Projects in India/Abroad where consultancy value is minimum 15 lakhs (5 points for each project).	Refer sno. 26
40.	Page No.24	Technical Evaluation Criteria, 1.2	Should have experience, as prime consultant, of CCTV surveillance projects with Government Departments / organizations/ PSU / Institution with value more than Rs. 50 lakhs each in last 5 years (as on December 2017). At least one of the projects should have gone live. 3 or more projects (out of which 1 project has gone live)– 15 marks 2 projects (out of which 1 project has gone live) – 10 marks 1 project (out of which 1 project has gone live)-5 marks 0 projects – 0 marks	<i>Request to amend the marking criteriaas :</i> Should have experience, as consultant, of CCTV surveillance or Command or Control Centre or Security Operation Centre projects with Government Departments / organizations/ PSU / Institution with value more than Rs. 50 lakhs each in last 5 years (as on December 2017). At least one of the projects should have gone live. 3 or more projects (out of which 1 project has gone live)– 15 marks 2 projects (out of which 1 project has gone live) – 10 marks 1 project (out of which 1 project has gone live)-5 marks 0 projects – 0 marks	Refer Sno. 38
41.	Page No.25	Technical Evaluation Criteria, 1.3	Experience of executing consulting assignments in Police Emergency Response System/ Dial 100 domain with Central or any of the State Governments in India with consulting value more than INR 50 lacs, in the last 5 years (as on December 2017). Out of these, at least one project should be operational. 3 projects or more (out of which 1 project has gone live) – 15 marks 2 projects (out of which 1 project has gone live) – 10 marks 1 project (out of which 1 project has gone live) – 5 marks 0 projects – 0 marks	<i>Request to amend the marking criteriaas :</i> Experience of executing consulting assignments in Police /Security/ Dial 100 domain with Central or any of the State Governments in India with consulting value more than INR 50 lacs, in the last 5 years (as on December 2017). Out of these, at least one project should be operational. 3 projects or more (out of which 1 project has gone live) – 15 marks 2 projects (out of which 1 project has gone live) – 10 marks 1 project (out of which 1 project has gone live) – 5 marks 0 projects – 0 marks	Refer sno. 32

Annexure - 1. Revised Timelines

SN	Activity	Timeline (in days)
1	Submission of final draft of the Final RFP	T1=T0+21
2	Approval of RFP by UPSRTC	T2=T0+28
3	Publishing of the RFP for competitive bidding	T3=T0+30
4	Bid Submission	T4=T0+51
4	Bid Process Management Submission of Report to the Client Department & Issue of Work Order to the	T4=T0+64

	selected Bidder / Bidders and Contract Finalization	
6	Signing of the Agreement	T6=T0+70

T0 = Date of Issue of LOI

Section IV

Annexure - 2

1) Minimum Qualification Criteria: Revised

The bidder should not have been blacklisted by any agency of the central government, public sector undertaking or by any department of State Government in India

2 Technical Evaluation criteria

The Technical Evaluation of the proposals shall be based on following parameters:

SN	Evaluation Criteria	Marking Scheme	Maximum Marks	Document Required	Self-Assessed Marks
1	Project Experience				
1.1	Advisory services for State Road Transport Organization / Passenger Transport organisation Projects in India where consultancy value is minimum 15 lakhs (5 points for each project)	3 Project = 15 Marks 2 Project = 10 Marks 1 Project = 5 Marks Additional marks for advisory services in SRTUs = 5 Marks Max. marks = 20 Marks	20	Copy of LOI/LOA/ WO/ Agreement /Client certificate	
1.2	Should have experience, as prime consultant, of CCTV surveillance /PANIC BUTTON projects in Government departments / organizations / PSU / Institution with value more than Rs. 50 lakhs each in last 5 years (till the date of Bid submission). At least one of the projects should have gone live.	1. More than 2 projects of which one project of surveillance has gone live – 15 marks 2. Two projects of which one has gone live – 10 marks 3. One project which has gone live – 5 marks Additional marks for CCTV surveillance projects with dynamic connectivity = 5 marks 0 projects – 0 marks Max Marks = 20	20	Credentials and work orders for each of these projects must be produced as part of the technical bid. For at least one of these projects, proof of project go-live, such as client certificate should be enclosed.	
1.3	Experience of executing consulting assignments in Police Emergency Response System/ Like Dial 100 (as in U.P.) domain with Central or any of the State Governments in India with consulting value more than INR 50 lacs, in the last 5 years (till the date of Bid submission.). Out of these, at least one project should be operational.	3 projects or more (out of which 1 project has gone live) – 20 marks 3 projects (out of which 1 project has gone live) – 15 marks 2 projects (out of which 1 project has gone live) – 10 marks 1 project (out of which 1 project has gone live) – 5 marks 0 projects – 0 marks Max Marks = 20 marks	20	Credentials and work orders for each of these projects must be produced as part of the technical bid. For atleast one of these projects, proof of project being operational, such as client certificate should be enclosed.	
1.4	Experience in providing consultancy for managing Bid process for large-scale computerization projects (Consultancy contract value>25 lakhs) in the last 5 years (5 points for each project)	3 projects or more (out of which 1 project has gone live) – 15 marks 2 projects (out of which 1 project has gone live) – 10 marks 1 project (out of which 1 project has gone live)– 5 marks 0 projects – 0 marks	15	Copy of LOI/LOA/ WO/ Agreement /Client certificate	
	TOTAL 1 (Project Experience)		75		
2	Proposed Manpower				
2.1	Project Manager / Team Leader	Experience – Mandatory Minimum 3 years as Project/Team leader >7 years–3Marks 5 to 7 years - 2Marks <5 Years - 0 Marks Qualification - MBA + Engineering degree – 2Marks Engineering degree - 1Mark Others - 0 Marks Total = 5Marks	5	Resume of the proposed staff	

SN	Evaluation Criteria	Marking Scheme	Maximum Marks	Document Required	Self-Assessed Marks
		Others - 0 Marks Total = 5Marks			
2.2	Procurement Expert/ Bid Process Expert	Experience – minimum 3 year in similar capacity >6 years– 3Marks 3 to 6 years–2Marks <3 Years - 0 Marks Qualification - MBA + Engineering degree – 2Marks Engineering degree - 1Marks Others - 0 Marks Total = 5 Marks	5	Resume of the proposed staff	
2.3	Subject Matter(Domain) Expert	Experience – >6years –3 Marks 3 to 6 years-2 Marks <3Years-0 Marks Qualification – Post Graduate in Engineering degree in CS / Electronics– 2 Marks B.Tech / BE degree in CS / Electronics -1Mark Others - 0 Mark Total = 5Marks Domain Expert should be a person with above academic qualification and with work experience in same capacity with minimum 1 year in project of CCTV/Panic Button based surveillance system	5	Resume of the proposed staff	
2.4	Contractual Expert	Degree in Law is mandatory requirement 1. Experience ->7 years -3 Marks 4 to 7 years-2 Marks <4 Years - 0 Marks 2. Experience in Transport Sector 2Marks Others - 0 Mark Total = 5 Marks	5	Resume of the proposed staff	
	Total 2 Proposed Manpower		20		
3	Net Worth of the Firm in the last financial year	Net Worth of the Firm in the last financial year ≥ 200 crs= 5 marks > 100 ≤ 200crs= 3 marks 0 to 100 1 mark Max Marks = 5 marks.	5	Certified by CA Certificate to be attached	
	Total 3		5		
	Grand Total		100		